

Workshop on Trade Finance

**Venue: The OPEC Fund for International Development (OFID)
Parking 8, A-1010 Vienna, AUSTRIA**

AGENDA

Day 1: March 6th, 2008

08:30 - 08:45 Registration and Coffee

8:45 - 09:00 **Welcome Statement by Mr. Suleiman Al-Herbish the Director-General of OFID**

First Session

09:00 – 09:45	Presentation: “OFID Experience & Expectations” Speaker: Mrs. Schahrazed Ikour Private Sector Officer • Open discussion	Presentation by OPEC Fund for International Development (OFID)
09:45 – 10:30	Presentation: “Trade Finance Business of the Islamic Development Bank Group” Speaker: Mr. Hani Salem Sonbol Deputy CEO • Open discussion	International Islamic Trade Finance Corporation (ITFC)
10:30 – 11:00	Coffee break	
11:00 – 11:45	Presentation: “IFC’s Global Trade Finance Program” Speaker: Mr. Rogers Le Baron, Senior Advisor, Global Trade Finance Program • Open discussion	International Finance Corporation (IFC)
12:00 – 12:30	Group photo in the Atrium	
12:30 – 14:00	Lunch in the Atrium	

Second Session

14:00 – 14:45	Presentation: “The Saudi Fund for Development” Speakers: Mr. Saleh Al Awaji, Director General, Credit Insurance & Export Guarantees Mr. Fahad Alnowaiser • Open discussion	Saudi Export Program
14:45-15:30	Presentation: “ING Trade Finance” Speaker: Mr. F. Heusdens Managing Director Global Head Trade Finance Services • Open discussion	ING Bank
15:30-16:00	Coffee Break	
16:00 – 16:45	Presentation: “Arab Trade Financing Program” Speaker: Mr. Sherif Abdel Khalek • Open discussion	Arab Trade Financing Program

Day 2: March 7th, 2008

Third Session

09:00 – 09:45	Presentation: “EBRD Trade Facilitation Program” Speaker: Mr. R. Putz, Head of Trade Facilitation Program • Open discussion	European Bank for Reconstruction and Development (EBRD)
09:45 – 10:30	Presentation: “Opportunities offered by OeKB” Speaker: Mr. F. Schipfer, Senior Director Export Guarantees & Project Underwriting • Open discussion	Oesterreichische Kontrollbank AG (OeKB)
10:30 – 11:00	Coffee break	
11:00 - 11:45	Presentation: “U.B.A.F. & Trade Finance” Speaker: Mr. Kantarci, Director Regional Office, Central Europe, Balkan, Turkey and CIS • Open discussion	Union de Banques Arabes et Françaises (UBAF)
11:45 – 12:30	Presentation: “The IDB Fostering Trade Finance in Latin America and the Caribbean Region” Speaker: Mr. Joao Viane da Silva Senior Trade Finance Officer Financial Markets Division • Open discussion	Inter-American Development Bank (IADB)
12:30 - 14:00	Lunch in the atrium	

Fourth Session

14:00 – 14:45	Presentation: “Afreximbank: the Trade Finance Bank for Africa” Speaker: Dr. B.O. Oramah Senior Director (P&D) <ul style="list-style-type: none">• Open discussion	African Export-Import Bank (Afreximbank)
14:45 – 15:30	Presentation: “Boosting Export in Developing and Transition Economies: the Role of ITC” Speaker: Mr. S. Sok, Director Resources and Partnership Group <ul style="list-style-type: none">• Open discussion	International Trade Centre (ITC)
15:30 – 16:00	Coffee Break	
16:00 – 16:45	Presentation: “RZB’s Trade Finance Business Activities with a Focus on CEE and CIS” Speakers: <ul style="list-style-type: none">- Mr. G. Berger, Vice-President, Financial Institutions and Sovereigns, MENA/Africa- Mr. S. Özcan, Head of Department Secondary Loan Trading and Distribution <ul style="list-style-type: none">• Open discussion	Raiffeisen Zentralbank (RZB)
16:45 – 17:00	Wrap-up & Closing Remarks	Moderator / Chairman